









Billboard's Inaugural Issue November 1894 (123 years old) Billboard's 1st National Music chart July 1940

Billboard Latin Channel 1980

1st Billboard Music Awards 1990

1st Billboard Latin Music Awards 1994

Billboard's 1st Music Focused Issue

Billboard Hot 100 Chart 1955

Billboard becomes "undisputed leader in music industry news" according to

"The New Business Journal" 1984



Billboard Argentina 2013

Billboard Social Platform 2006



Women In Music Awards 2007









Billboard.com 1996

AFTER DIGITAL/ SOCIAL **NVESTMENT** 







Launched Billboard Dance Channel Consumer Product Line May 2015 May 2015







Billboard Power 100 Feb 2016



Billboard News Nov 2016

Launched Billboard Italy Nov 2017



Billboard Nashville Power July 2017



Billboard Hip-Hop Channel Feb 2017



Billboard FB LIVE Series Jan 2017



SPIN / ASTEREOGUM / VIBO

Billboard | Spin Media Group Acquisition Jan 2017

**AFTER** ACQUISITION





billboard Hollijwood

Valence Media Merge Jan 2018



South Korea Jan 2018



Billboard Dance Power 100 March 2018



Billboard Hip-Hop Power Sept 2018



AFTER VALENCE MEDIA MERGE

Business Development/International Expansion

Conferences, Awards and Events

Vertical Extensions

Digital Growth

### BILLBOARD

THE DESTINATION FOR MUSIC DISCOVERY, ARTIST NEWS, AND ORIGINAL CONTENT.



### INTERNATIONAL BUSINESS DEVELOPMENT

BILLBOARD'S BRAND EXPANDS INTERNATIONALLY, ENGAGING AUDIENCES AROUND THE WORLD THROUGH GLOBAL FRANCHISES AND LICENSING







#### **INTERNATIONAL AGENCIES**

- + CAA-GBG (Latam)
- + CPLG (Europe)
- + Bradford (India)
- + IMG (Asia)
- + Infiniss (Korea)
- + Segal (Canada)

#### INTERNATIONAL PARTNERS

- + Ayanat (Women's Fashion)
- + Emphasis (Footwear)
- + Judicious (Apparel)
- + Mash Style Lab (Women's Fashion)
- + Mego International (Apparel)
- + Shenzhen (Consumer Electronics)
- + Stuffactory (Consumer Electronics)

#### **EDITORIAL EXTENSIONS**

+ Japan, Venezuela, Brazil, Argentina, China, Korea, Thailand, Philippines, Italy, and more



### AN INTERNATIONAL AUDIENCE OF TRENDSETTERS AND INFLUENTIAL MILLENIALS

A18-24

Unique Visitors

**4.4M** 

**7.2**x

more likely to have spent between \$7,500-\$9,999 online on consumer electronics in the last 6 months A18-34

Unique Visitors

9.1M

8.1x

more likely to have spent between \$7,500-\$9,999 online on consumer electronics in the last 6 months

A25-34

Unique Visitors

4.7M

4.8x

more likely to have spent between \$10,000+ online on consumer electronics in the last 6 months **Billboard parents are** 

**42%** 

more likely to have spent \$500+ on toys/ non-computer games in the last 6 months A35+

Unique Visitors

**8.7M** 

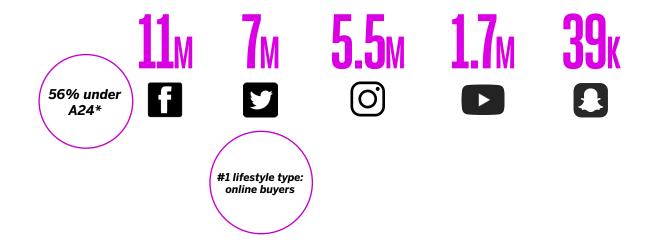
**6.4**x

more likely to have spent between \$2,500-\$4,999 online on consumer electronics in the last 6 months **28**%

more likely to consider themselves influential/ trendsetters

### **SOCIAL FOOTPRINT**

# 26N TOTAL FOLLOWERS



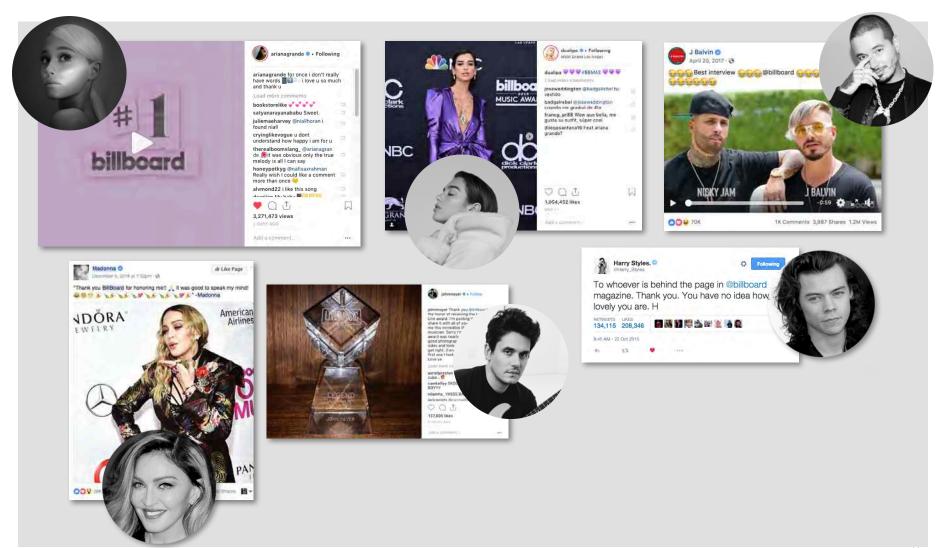




### TALENT ENGAGEMENT

#### TOP TALENT REGULARLY POSTS OR RE-POSTS THEIR BILLBOARD CHART ACCOMPLISHMENTS,

LATEST NEWS ON SONG AND ALBUM RELEASES, TOURS, AWARD SHOWS AND FESTIVALS



### **EDITORIAL FRANCHISES**



**POWER 100** January 2019



COUNTRY POWER PLAYERS
June 2019



**TOP BRANDING POWER PLAYERS**June 2019



**TOP BUSINESS MANAGERS**August 2019



INDIE POWER PLAYERS August 2019



HIP HOP POWER September 2019



**TOP ARENA MANAGERS** September 2019



**40 UNDER 40** October 2019



**21 UNDER 21** October 2019

placement at:



LATIN POWER PLAYERS November 2019



**TOP DIGITAL POWER PLAYERS**November 2019



WOMEN IN MUSIC
December 2019

Billboard is an official media partner, with unprecedented access, and branding





























## LIFESTYLE MISSION

Billboard's legacy is built on celebrating music and the artists who create it.

Billboard's product vision will cultivate the inspiring power of music and its ability to unite.

Its aesthetic will be grounded in inclusivity and filtered through the spirit of music culture.

COOL INNOVATIVE
CASUAL BOLD
OPTOMISTIC CREATIVE



## **GLOBAL PRODUCTS**



































### **CURRENT RETAIL PARTNERS**

### RETAIL PLACEMENT CONTINUES TO GROW QUARTER OVER QUARTER GLOBALLY

**AMAZON** 

**AUTO ZONE** 

BARNES & NOBLE

**BEST BUY** 

**BIG LOTS** 

**BURLINGTON COAT** 

**FACTORY** 

CVS

JD.COM

MACY'S

**BACKSTAGE** 

MARSHALLS

**OFFICE DEPOT** 

PEP BOYS

**PONPARE** 

RAKUTEN

RITE AIDE

ROSS

**STAGE STORES** 

**STAPLES** 

SUNRISE RECORDS

TJ MAXX

TJX UK

WALMART

WALMART ARGENTINA

**WALMART COSTA RICA** 

**WALMART MEXICO** 

WINNERS

## UNIQUE MARKETING

IN ADDITION TO LEVERAGING BBTHR MEDIA GROUP'S

38.8M+ MONTHLY UVS AND 38M+ SOCIAL FOLLOWING,

BBTHR'S ANNUAL MEDIA PARTNERS FURTHER AMPLIFY NEW PRODUCT LAUNCHES THROUGH SEISMIC MULTI-MEDIA PARTNERSHIP CAMPAIGNS.



**PRINT** 

**READERSHIP** 

**EMAIL** 

**SUBSCRIBERS** 

**SOCIAL\*** 

**FOLLOERS** 

**ONLINE** 

**FOLLOERS** 

**PROMOTION** 





# STEREOGUM

#### **AMPLIFICATION**



#### **PARTNER PROMOTION**





and many more

#### TALENT ENGAGEMENT





#### **FAN INTERACTION**



\*CUSTOM SOCIAL ADS

